Executive Summary: Hydrogen Economy



- □ The "Hydrogen Economy" (HE) refers to the use of hydrogen (H2) as a low-carbon fuel, particularly for heat and fuel cell EVs, as well as a means for seasonal energy storage and long distance energy transport
- □ The HE idea is not new¹ (1970's oil shock, 1990s, mid-2000s) but seems to be "different this time" as various supporting drivers are aligned
- □ HE interest revolves around "blue" (H2 + CCS²) and "green" hydrogen³, which represent both opposing camps and potential allies in the transition to a HE⁴
- □ Fundamental HE technology has finally reached pre-commercialisation phase, but significant effort is still required to drive the cost curve as well as build out the broader HE ecosystem this is leading to an explosion in innovation and start-ups
- □ H2 has the potential to penetrate many different end-sectors, with Transport (the competitiveness of battery EVs notwithstanding) and Industrial Heat seem as the most promising in the medium-term



- While the HE can be complementary to electrification, it can also be seen as a defensive "molecule" response from fossil fuel incumbents
- □ Policy, industrial and investment activity in the HE has exploded over the 2019-2020 timeframe and, although there is a risk of near-term over-enthusiasm, the outlook for the sector looks bright
- Given the stakes, investor interest especially among corporates is very strong, with the "commercial traction" bar lower than for many other cleantech sectors

¹ coined by John Bockris in 1970; ² carbon capture & storage; ³ hydrogen produced via electrolysis with renewable energy; ⁴ "Grey" Hydrogen already exists but is not low-carbon

Source: CleanTech Capital Advisors